



Jonathan Wittner

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Profile

I am a commercial real estate agent, advisor and the Founding Director of KW Commercial locally, personally specializing in Development, Retail, Adaptive Reuse, and all things Downtown St. Petersburg. I am very proud to be part of exceptionally impactful Brokerage Team, and our KW Commercial, the commercial division for the 4th largest Keller Williams franchise group in the country. I am interested in enhancing our connection to the St. Petersburg Arts community.

Experience

FOUNDER/MANAGING DIRECTOR, KW COMMERCIAL TAMPA BAY, LLC – 2012 TO PRESENT.

Launched Keller Williams' commercial division in Tampa Bay, with HQ in Downtown St. Petersburg, now the largest commercial brokerage headquartered in DTSP.

FOUNDER - KW DEVELOPER SERVICES TBCG, LLC - 2019 - PRESENT

Launched and operate as sole decision maker this specialized service group to advise, consult, complete Developer teams and pre-sell upscale Condominium projects in Tampa Bay with focus on DTSP. Pre-sold 60% of REFLECTION ST. PETE, a \$110 million condo under construction on Mirror Lake, DTSP. Master Listing Agent.

CO-FOUNDER OF WITTNER WOLLMAN BROKERAGE TEAM 2012- PRESENT

Established a commercial brokerage team with partner Jake Wollman in 2012. Our team includes Rachael Manzanares, Michelle Fife, Justine Fite, Amber Bennett and specializes in Strategic Acquisitions, Off Market Investments and Development Sites, Arts related properties including our projects Floridian Social Club and The Factory.

AGENT, GRIMALDI COMMERCIAL REALTY - 2008- 2011

Established a commercial brokerage practice after several years in Development. Assembled an \$85 million listing portfolio prior to being invited to be the Founding and Managing Partner of KW Commercial by Owner of the largest KW franchise group in Florida.

CO-FOUNDER, STRATEGIC PROPERTIES GROUP, LLC 2001- 2007

Wittner co-founded a Development Group in 2001 that did several retail ground up development projects ranging from \$4 -15 million. Highlights include 35,000 SF Rooms To Go Wesley Chapel and 42,000 SF The Shoppes of Wesley Chapel. Face of the company, primary deal maker, primary investor relations for projects that raised over \$12 million in investor equity. Was based in West Shore business district in Tampa.

SALES & DEVELOPMENT EXEC. - BLACK DIAMOND RANCH - 1996 - 2001

Recruited to be lead sales associate and development advisor for Black Diamond, an ultra-private golf club requiring property purchase and equity membership in Lecanto, Florida. Was the top Sales Associate from 1997 - 2000. Assisted in planning and pricing new BD villages Pine Tree Village, Spyglass Village, and Estate Reserve Section. The Quarry Course at Black Diamond debuted as a top 60 in the World course, with dramatic signature holes around two retired limestone quarries, set in the rolling hills of Florida's Central Ridge.

DEVELOPMENT EXEC/JR. PARTNER, MEDICAL FACILITIES DEVELOPMENT, LLC 1989 - 1996

Began out of college as unpaid intern. Retained after internship as Property Manager/ Junior Development Exec. In 2001, brought relationship with Humana Hospitals (Now HCA) which became \$5.5 million 40,000 sf Doctors Medical Plaza at St. Pete General Hospital. Elevated to Junior Partner and Project Manager. Spearheaded 4 ground up development projects in remaining years (Metro Medical Plaza, Brandon Medical Plaza, HealthPark Medical Plaza One).

Education

Florida State University, Tallahassee, Florida. Graduated 1988 with Bachelors of Science degrees in Real Estate and Finance.

Commercial Real Estate and Development - Graduate Emeritus - School of Hard Knocks - 1989 to Present!

Skills

Deal Making, Visualizing, Problem Solving, Matching Clients to JV or other, Recognizing Great Opportunity and Acting, Inspiration, Recruiting and Commercial Real Estate Analysis, Brokerage and Consulting.

Interests

Music and The Arts, Urban Visualization, Travel, The Lightning, Bucs, Seminoles and Rays. My wife Katherine, daughter Marlee, family, friends. Empowering those who inspire.